

Chinook Winds has a limited size block, 35 rooms, **block code '031112BP'** at a rate of \$89 plus tax per night. Players must give the above block code when calling to book in this group.

**This year, in addition to the normal daily group rate, we are also going to be able to offer a special package rate, which will be available to Western BCA members on weekdays only.**

**Please be sure the player knows which option(s) they want BEFORE they call to make the reservation.**

This package(Storm Watcher's package) is a two night minimum package and is available for guests arriving Sunday through Wednesday only. The rate for the basic package is \$250 including tax and \$125 per each additional package day. The base package includes food and gaming(slot play) vouchers of \$100 per day(\$60 in food, \$40 in slot play), so for a two night stay, the guest will receive \$200 worth of vouchers and will pay \$250 for that 2 nights. I would like to note that there is no refund made on partially used vouchers.....e.g., if your meal is \$21 and you present 2 \$20 vouchers for payment, you will lose \$19 of voucher value.....better to use one voucher and pay the additional \$1 in cash. Also, vouchers are not valid for alcohol or gratuities.

I would like to ask that you pass this information on to your BCA members in order that they may evaluate the economics of their particular stay dates and length on either the package rate, the \$89 daily rate or any combination of either. So, to help with that, here is the bottom line for all possible daily costs:

### **Packages**

- Package cost(incl. tax-2 night min) - \$250.00 cost and guest receives a total of \$200 in vouchers(\$120 in food, \$80 in slot play).
- For each additional night on the package, \$125 additional cost and guest receives additional vouchers totaling \$100(\$60 in food, \$40 in slot play).
- Guests must arrive on or before Wednesday, March 14 in order to book any package nights(2 night minimum, thus staying at least Wednesday and Thursday night).

### **Individual Group Rate**

- Daily group rate at \$89 plus tax would be \$100.13 per day including tax.
- Any guest arriving on or after Thursday, March 15 may book only at the \$89 nightly group rate(plus 12.5% tax).

Based on these costs, evaluating the real value of the vouchers to each individual guest and the arrival/stay dates, I am hopeful that they can make the decision, prior to calling, on whether they want to do a combination of package nights and the Fri/Sat group rate or just want to do the entire stay at the \$89 daily group rate.